

Message Text

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PAGE 01 DUSSEL 01019 281512Z

ACTION COME-00

INFO OCT-01 EUR-12 ISO-00 DODE-00 EB-08 NSAE-00 ICA-20

TRSE-00 SOE-02 DOE-15 CIAE-00 /058 W

-----067457 300547Z /16

R 281455Z JUN 78

FM AMCONSUL DUSSELDORF

TO SECSTATE WASHDC 3573

INFO AMEMBASSY BONN

UNCLAS DUSSELDORF 1019

E.O. 11652: NA

TAGS: BFOL GW

SUBJ: REQUEST FOR A RECOMMENDATION UNDER THE DIB-678P

PROCEDURE: BISIY BERATUNGSGESELLSCHAFT FUER INFORMATIONEN-
SYSTEME MBH, 4040 NEUSS, WEST GERMANY

REF: A. STATE 125538 B. STATE 157248

1. CONSULATE PERSONNEL HAVE VISITED BISIY CONCERNING
EXPORT TRANSACTION CHECK. BISIY AND ITS MANAGER, HERR
F. TRANELIS, APPEAR TO BE RELIABLE RECIPIENTS OF
SENSITIVE US EQUIPMENT. THE COMPANY IS ENGAGED IN
THE DEVELOPMENT AND SALE OF SOFTWARE ACCORDING TO
THEIR CLIENTS REQUIREMENTS AND IN THE IMPORT AND
DISTRIBUTION OF DATA PROCESSING EQUIPMENT.

2. THE FIRM MAINLY SELLS TEXT-EDITING DISPLAY SYSTEMS
TO THE PUBLISHING AND NEWSPAPER INDUSTRIES IN
WEST GERMANY, THE NETHERLANDS, BELGIUM, LUXEMBURG,
FRANCE, UNITED KINGDOM, IRELAND, SWITZERLAND AND
AUSTRALIA.

3. THE FIRM PURCHASES 80 PERCENT OF HIS EQUIPMENT FROM
HEWLETT PACKARD GMBH, DUESSELDORF OR FROM HEWLETT
PACKARD, CUPERTIUS, CA.

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THE FIRM HAS SOLD 100 TEXT-EDITING DISPLAY SYSTEMS TO
ONE OF GERMANY'S LARGEST NEWSPAPER FIRMS AND IS A
WELL-KNOWN SUPPLIER OF THIS EQUIPMENT IN GERMANY AND
THE ABOVE MENTIONED COUNTRIES.

4. BISIY, ESTABLISHED IN 1974, EMPLOYS 9 AND ITS ANNUAL
SALES IN 1977 WERE DM 1,8 MILLION.

REAL ESTATE OWNED IS VALUED AT DM 430,000. NOMINAL CAPITAL IS DM 60,000, HELD BY FRIEDHELM TRANELIS AND UDO VOSSWINKEL WITH A CAPITAL SHARE OF DM 30,000 EACH. ITS INVENTORY, INCLUDING A DISPLAY TERMINAL FOR SOFTWARE DEVELOPMENT AND RESEARCH, IS ESTIMATED AT DM 560,000. LOCAL CREDIT SOURCES REPORT A GOOD FINANCIAL SITUATION AND THAT OBLIGATIONS ARE PROMPTLY MET. BISI AND ITS PARTNERS ENJOYS A VERY GOOD REPUTATION IN THE LOCAL BUSINESS COMMUNITY.

5. RECOMMENDATION: POST RECOMMENDS BISI BARATUNGSGES. FUER INFORMATIONSYSTEME MBH AS A RECIPIENT OF ITSMS LISTED IN REFTTEL A, UNDER DIB-678P PROCEDURE.BLIGH

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 28 jun 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978DUSSEL01019
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780270-0188
Format: TEL
From: DUSSELDORF
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780613/aaaaakvt.tel
Line Count: 75
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: cb55e57e-c288-dd11-92da-001cc4696bcc
Office: ACTION COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 78 STATE 125538
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2183440
Secure: OPEN
Status: NATIVE
Subject: REQUEST FOR A RECOMMENDATION UNDER THE DIB-678P PROCEDURE: BISI BERATUNGSGESELLSCHAFT FUER INFORMATIONEN- SYSTEME MBH, 4040 NEUSS, WEST GERMANY
TAGS: BFOL, GE
To: STATE
Type: TE
vdkgvkey: odbc://SAS/SAS.dbo.SAS_Docs/cb55e57e-c288-dd11-92da-001cc4696bcc
Review Markings:
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